

**Vendor Outreach Program Detail Report for 2004**

**VOP Spending by Department**

Reporting Period: January 1 - December 31, 2004

(Does not include Pickup Order or Credit Card Spending)

**S/W/MBE Breakdown**  
(Excludes Master Contract Purchases - see VOP Spending by VOP Category for breakdown)

	Construction	Construction Development	Goods Equipment	Professional Services	Professional Serv. Development	Other Services	Master Contr. Purch.	Total Dept Spending	SBE Spending	WBE Spending	MBE Spending	Total VOP	Dept VOP %
<b>Citiz. Serv +Mrkt.</b>	\$ -	NA	\$ 4,817	\$ 114,311	NA	\$ 12,157	\$ 107,971	\$ 239,256					
VOP Spending	\$ -		\$ -	\$ -		\$ 7,657	\$ -	\$ 7,657	\$ -	\$ -	\$ 7,657	\$ 7,657	3.2%
<b>City Attorney</b>	\$ -	NA	\$ -	\$ -	NA	\$ -	\$ 27,548	\$ 27,548					
VOP Spending	\$ -		\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
<b>City Council</b>	\$ -	NA	\$ -	\$ 50,000	NA	\$ -	\$ 9,009	\$ 59,009					
VOP Spending	\$ -		\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
<b>OFS</b>	\$ -	NA	\$ 266,181	\$ 112,459	NA	\$ 56,800	\$ -	\$ 435,440					
VOP Spending	\$ -		\$ 40,000	\$ -		\$ -	\$ -	\$ 40,000	\$ -	\$ 20,000	\$ 20,000	\$ 40,000	9.2%
<b>Fire Dept.</b>	\$ 88,750	NA	\$ 827,771	\$ 584,090	NA	\$ 41,795	\$ 1,402,464	\$ 2,944,870					
VOP Spending	\$ -		\$ -	\$ 575,740		\$ -	\$ -	\$ 575,740	\$ -	\$ 575,740	\$ -	\$ 575,740	19.6%
<b>HRA</b>	\$ -	NA	\$ -	\$ 1,720,790	NA	\$ -	\$ -	\$ 1,720,790					
VOP Spending	\$ -		\$ -	\$ 170,090		\$ -	\$ -	\$ 170,090	\$ 80,680	\$ 60,910	\$ 28,500	\$ 170,090	9.9%
<b>Human Resources</b>	\$ -	NA	\$ 4,519	\$ 209,117	NA	\$ -	\$ -	\$ 213,636					
VOP Spending	\$ -		\$ 4,519	\$ 7,500		\$ -	\$ -	\$ 12,019	\$ 7,500	\$ -	\$ 4,519	\$ 12,019	0.0%
<b>Human Rights</b>	\$ -	NA	\$ -	\$ -	NA	\$ -	\$ -	\$ -					
VOP Spending	\$ -		\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
<b>Libraries</b>	\$ 199,200	NA	\$ 74,556	\$ 203,739	NA	\$ -	\$ 555,622	\$ 1,033,117					
VOP Spending	\$ 11,750		\$ -	\$ 320		\$ -	\$ -	\$ 12,070	\$ 6,532	\$ 5,538	\$ -	\$ 12,070	1.2%
<b>LIEP</b>	\$ 2,850	NA	\$ 30,000	\$ 30,964	NA	\$ -	\$ -	\$ 63,814					
VOP Spending	\$ -		\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
<b>Mayor's Office</b>	\$ -	NA	\$ -	\$ 20,000	NA	\$ -	\$ 316,229	\$ 336,229					
VOP Spending	\$ -		\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
<b>Neighborhood Housing</b>	\$ 175,553	NA	\$ -	\$ -	NA	\$ 1,200	\$ 79,076	\$ 255,829					
VOP Spending	\$ 46,240		\$ -	\$ -		\$ -	\$ -	\$ 46,240	\$ 46,240	\$ -	\$ -	\$ 46,240	18.1%
<b>Office of Technology</b>	\$ 152,800	NA	\$ 578,296	\$ 390,114	NA	\$ 132,168	\$ 253,080	\$ 1,506,458					
VOP Spending	\$ 39,452		\$ 3,467	\$ 42,528		\$ -	\$ -	\$ 85,447	\$ 62,056	\$ 23,391	\$ -	\$ 85,447	5.7%

VOP Spending by Department January 1 - December 31, 2004 - page 2

	Construction	Construction Development	Goods Equipment	Professional Services	Professional Serv. Development	Other Services	Master Contr. Purch.	Total Dept Spending	SBE Spending	WBE Spending	MBE Spending	Total VOP	Dept VOP %
<b>Parks &amp; Recreation</b>	\$ 20,726,234	NA	\$ 284,713	\$ 1,218,423	NA	\$ 198,399	\$ 1,974,401	\$ 24,402,170					
VOP Spending - Direct	\$ 584,987		\$ 13,216	\$ 478,435		\$ -	\$ -	\$ 1,076,638	\$ 569,665	\$ 187,573	\$ 319,400	\$ 1,076,638	4.4%
VOP Spending - Subcontracts	\$ 2,482,459		\$ -	\$ -		\$ -	\$ -	\$ 2,482,459	\$ 1,060,472	\$ 985,720	\$ 436,267	\$ 2,482,459	10.2%
<b>PED</b>	\$ 2,357,490	NA	\$ 235,732	\$ 1,116,372	NA	\$ 10,000	\$ 604,648	\$ 4,324,242					
VOP Spending - Direct	\$ 53,335		\$ -	\$ 43,492		\$ -	\$ -	\$ 96,827	\$ 81,835	\$ 10,000	\$ 4,992	\$ 96,827	2.2%
VOP Spending - Subcontracts	\$ 111,000		\$ -	\$ -		\$ -	\$ -	\$ 111,000	\$ -	\$ 111,000	\$ -	\$ 111,000	2.6%
<b>Police</b>	\$ 57,302	NA	\$ 2,093,644	\$ 1,502,982	NA	\$ 68,637	\$ 2,355,597	\$ 6,078,162					
VOP Spending	\$ 14,070		\$ 10,000	\$ 27,700		\$ -	\$ -	\$ 51,770	\$ 14,070	\$ 37,700	\$ -	\$ 51,770	0.9%
<b>Public Works</b>	\$ 24,777,294	NA	\$ 4,291,365	\$ 1,173,546	NA	\$ 466,931	\$ 5,305,158	\$ 36,014,294					
VOP Spending - Direct	\$ 554,154		\$ 6,048	\$ 3,150		\$ 14,315	\$ -	\$ 577,667	\$ 564,752	\$ 5,031	\$ 7,884	\$ 577,667	1.6%
VOP Spending - Subcontracts	\$ 1,468,480		\$ -	\$ -		\$ -	\$ -	\$ 1,468,480	\$ 741,613	\$ 690,867	\$ 36,000	\$ 1,468,480	4.1%
<b>RiverCentre</b>	\$ 787,331	NA	\$ 758,470	\$ 140,786	NA	\$ -	\$ 396,023	\$ 2,082,610					
VOP Spending	\$ 412,365		\$ 12,729	\$ 18,800		\$ -	\$ -	\$ 443,894	\$ 330,729	\$ 89,225	\$ 23,940	\$ 443,894	21.3%
<b>SPRWS</b>	\$ 2,718,988	NA	\$ 4,879,127	\$ 172,431	NA	\$ 1,285,283	\$ 5,332,211	\$ 14,388,040					
VOP Spending - Direct	\$ -		\$ 3,787	\$ 24,938		\$ 580,700	\$ -	\$ 609,425	\$ -	\$ 568,587	\$ 40,838	\$ 609,425	4.2%
Vop Spending - Subcontracts	\$ 96,215		\$ -	\$ -		\$ -	\$ -	\$ 96,215	\$ 28,663	\$ 67,552	\$ -	\$ 96,215	0.7%
Other MC Spending	\$ -		\$ -	\$ -		\$ -	\$ 91,617	\$ 91,617					
Other MC VOP Spending	\$ -		\$ -	\$ -		\$ -	\$ 4,526	\$ 4,526					
City VOP Totals	\$ 5,874,507		\$ 93,766	\$ 1,392,693		\$ 602,672	\$ 1,024,023	\$ 8,987,660	\$ 3,594,807	\$ 3,438,834	\$ 929,997	\$ 7,963,638	
Category totals	\$ 52,043,792	NA	\$ 14,329,191	\$ 8,760,124	NA	\$ 2,273,370	\$ 18,810,653	\$ 96,217,130					
Total % VOP Spending								9.3%					

## Summary of Saint Paul VOP Data for 2004

### VOP Spending by VOP Category

Reporting Period: January 1 - December 31, 2004

Contracts for Construction (Direct awards)

Unit	MBE Details by Minority Category						Totals
	SBE	WBE	Asian	Af. Amer.	Hispanic	Nat. Amer.	
Citizen Services	\$0	\$0	\$0	\$0	\$0	\$0	\$0
City Attorney	\$0	\$0	\$0	\$0	\$0	\$0	\$0
City Council	\$0	\$0	\$0	\$0	\$0	\$0	\$0
OFS	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fire Department	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HRA	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Human Resources	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Human Rights	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Libraries	\$6,212	\$5,538	\$0	\$0	\$0	\$0	\$11,750
LIEP	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Mayor's Office	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Neighborhood Housing	\$46,240	\$0	\$0	\$0	\$0	\$0	\$46,240
Office of Technology	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Parks & Recreation	\$419,548	\$165,439	\$0	\$0	\$0	\$0	\$584,987
PED	\$53,335	\$0	\$0	\$0	\$0	\$0	\$53,335
Police	\$14,070	\$0	\$0	\$0	\$0	\$0	\$14,070
Public Works	\$554,154	\$0	\$0	\$0	\$0	\$0	\$554,154
RiverCentre	\$318,000	\$70,425	\$0	\$0	\$23,940	\$0	\$412,365
SPRWS	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotals	\$1,411,559	\$241,402	\$0	\$0	\$23,940	\$0	\$1,676,901

### Contracts for Construction (Subcontract awards)

Unit	SBE	WBE	Asian	Af. Amer.	Hispanic	Nat. Amer.	Totals
Citizen Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
City Attorney	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
City Council	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OFS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fire Department	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
HRA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Human Resources	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Human Rights	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Libraries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LIEP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Mayor's Office	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Neighborhood Housing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office of Technology	\$ 16,061	\$ 23,391	\$ -	\$ -	\$ -	\$ -	\$ 39,452

VOP Spending by VOP Category January 1-December 31, 2004 - page 2

**Contracts for Construction (Subcontract awards) *continued***

<u>Unit</u>	<u>SBE</u>	<u>WBE</u>	<u>Asian</u>	<u>Af. Amer.</u>	<u>Hispanic</u>	<u>Nat. Amer.</u>	<u>Totals</u>
Parks & Recreation	\$ 1,060,472	\$ 985,720	\$ 70,360	\$ 129,325	\$ 2,000	\$ 234,582	\$ 2,482,459
PED	\$ -	\$ 111,000	\$ -	\$ -	\$ -	\$ -	\$ 111,000
Police	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Public Works	\$ 741,613	\$ 690,867	\$ -	\$ -	\$ 36,000	\$ -	\$ 1,468,480
RiverCentre	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SPRWS	\$ 28,663	\$ 67,552	\$ -	\$ -	\$ -	\$ -	\$ 96,215
Subtotals	\$ 1,846,809	\$ 1,878,530	\$ 70,360	\$ 129,325	\$ 38,000	\$ 234,582	\$ 4,197,606

**Contracts for Goods and Equipment**

<u>Unit</u>	<u>SBE</u>	<u>WBE</u>	<u>Asian</u>	<u>Af. Amer.</u>	<u>Hispanic</u>	<u>Nat. Amer.</u>	<u>Totals</u>
Citizen Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
City Attorney	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
City Council	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OFS	\$ -	\$ 20,000	\$ -	\$ 20,000	\$ -	\$ -	\$ 40,000
Fire Department	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
HRA	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Human Resources	\$ -	\$ -	\$ -	\$ -	\$ 4,519	\$ -	\$ 4,519
Human Rights	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Libraries	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LIEP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Mayor's Office	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Neighborhood Housing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office of Technology	\$ 3,467	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,467
Parks & Recreation	\$ 13,216	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 13,216
PED	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Police	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ 10,000
Public Works	\$ 4,167	\$ 1,881	\$ -	\$ -	\$ -	\$ -	\$ 6,048
RiverCentre	\$ 12,729	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,729
SPRWS	\$ -	\$ 3,787	\$ -	\$ -	\$ -	\$ -	\$ 3,787
Subtotals	\$ 33,579	\$ 35,668	\$ -	\$ 20,000	\$ 4,519	\$ -	\$ 93,766

VOP Spending by VOP Category January 1-December 31, 2004 - page 3

**Contracts for Professional Services**

<u>Unit</u>	<u>SBE</u>	<u>WBE</u>	<u>Asian</u>	<u>Af. Amer.</u>	<u>Hispanic</u>	<u>Nat. Amer.</u>	<u>Totals</u>
Citizen Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
City Attorney	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
City Council	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OFS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Fire Department	\$ -	\$ 575,740	\$ -	\$ -	\$ -	\$ -	\$ 575,740
HRA	\$ 80,680	\$ 60,910	\$ 28,500	\$ -	\$ -	\$ -	\$ 170,090
Human Resources	\$ 7,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,500
Human Rights	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Libraries	\$ 320	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 320
LIEP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Mayor's Office	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Neighborhood Housing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Office of Technology	\$ 42,528	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 42,528
Parks & Recreation	\$ 136,901	\$ 22,134	\$ -	\$ 319,400	\$ -	\$ -	\$ 478,435
PED	\$ 28,500	\$ 10,000	\$ -	\$ 4,992	\$ -	\$ -	\$ 43,492
Police	\$ -	\$ 27,700	\$ -	\$ -	\$ -	\$ -	\$ 27,700
Public Works	\$ -	\$ 3,150	\$ -	\$ -	\$ -	\$ -	\$ 3,150
RiverCentre	\$ -	\$ 18,800	\$ -	\$ -	\$ -	\$ -	\$ 18,800
SPRWS	\$ -	\$ -	\$ 24,938	\$ -	\$ -	\$ -	\$ 24,938
Subtotals	\$ 296,429	\$ 718,434	\$ 53,438	\$ 324,392	\$ -	\$ -	\$ 1,392,693

**Contracts for Other Services**

<u>Unit</u>	<u>SBE</u>	<u>WBE</u>	<u>Asian</u>	<u>Af. Amer.</u>	<u>Hispanic</u>	<u>Nat. Amer.</u>	<u>Totals</u>
Citizen Service	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,657	\$ 7,657
Public Works	\$ 6,431	\$ -	\$ -	\$ 7,884	\$ -	\$ -	\$ 14,315
SPRWS	\$ -	\$ 564,800	\$ -	\$ 15,900	\$ -	\$ -	\$ 580,700
Subtotal	\$ 6,431	\$ 564,800	\$ -	\$ 23,784	\$ -	\$ 7,657	\$ 602,672

**Master Contract Spending**

(Actual)

	<u>SBE</u>	<u>WBE</u>	<u>Asian</u>	<u>Af. Amer.</u>	<u>Hispanic</u>	<u>Nat. Amer.</u>	<u>Totals</u>
All Departments	\$ 594,992	\$ 293,871	\$ 103,019	\$ 17,558	\$ 14,582	\$ -	\$ 1,024,022

**New Master Contracts**

(Estimated Value of Contracts)

	<u>SBE</u>	<u>WBE</u>	<u>Asian</u>	<u>Af. Amer.</u>	<u>Hispanic</u>	<u>Nat. Amer.</u>	<u>Totals</u>
Goods, Equipment	\$ -	\$ 5,000	\$ 17,500	\$ -	\$ -	\$ -	\$ 22,500
Other Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Subtotal	\$ -	\$ 5,000	\$ 17,500	\$ -	\$ -	\$ -	\$ 22,500

**Saint Paul VOP Data January 1 to December 31, 2004  
Comparison to Marketplace Availability**

	Construction	Goods Equipment	Professional Services	Other Services	Master Contracts	Development Proj. (City Subsidy)	Subtotals	City Totals
<b>City Total Spending</b>	\$52,043,792	\$14,329,191	\$8,760,124	\$2,273,370	\$18,810,653	\$17,079,286		\$113,296,416
<b>SBE Totals</b>	\$3,258,368	\$33,579	\$296,429	\$6,431	\$594,992	\$7,570,099	\$11,759,898	
SBE % - Departments	6.3%	0.2%	3.4%	0.3%	3.2%	NA	4.4%	
SBE % - Development						NA	11.6%	
City Total %								10.4
SBE Marketplace %	NA	NA	NA	NA	NA	NA	NA	NA
<b>WBE Totals</b>	\$2,119,932	\$35,668	\$718,434	\$564,800	\$293,871	\$3,663,064	\$7,395,770	
WBE % - Departments	4.1%	0.2%	8.2%	24.8%	1.6%	NA	3.9%	
WBE % - Development						NA	5.6%	
City Total %								6.5%
WBE Marketplace %	0.8	5.9	18.2	4.3	NA	NA		29%
<b>MBE Summary</b>	\$496,207	\$24,519	\$377,830	\$31,441	\$135,159	\$843,101	\$1,908,257	
MBE % - Departments	1.0%	0.2%	4.3%	1.4%	0.7%	NA	1.1%	
MBE % - Development						NA	1.3%	
City Total %								1.70%
MBE Marketplace %	0.3	0.7	2.3	0.8	NA	NA		4%

**Saint Paul VOP Data for 2004**  
**Comparison to Marketplace Availability - continued**

	Construction	Goods Equipment	Professional Services	Other Services	Master Contracts	Development Proj. (City Subsidy)	Totals
<b><u>MBE Detail</u></b>							
Asian American Totals	\$70,360	\$0	\$53,438	\$0	\$103,019	\$155,083	\$381,900
Asian % - Departments	0.1%	0.0%	0.6%	0.0%	0.5%		0.3%
Asian % - Development							0.9%
City Total %							.3%
Asian Marketplace %	0.01	0.3	1	0.4	NA	NA	1.8
African American Totals	\$129,325	\$20,000	\$324,392	\$23,784	\$17,558	\$334,903	\$849,962
African American % - Depts.	0.2%	0.1%	3.7%	1.0%	0.1%		.5%
African American % - Devel.							2.0%
City Total %							.75%
African American Mktpl. %	0.1	0.2	0.8	0.2	NA	NA	1.3
Hispanic Totals	\$61,940	\$4,519	\$0	\$0	\$14,582	\$270,141	\$351,182
Hispanic % - Departments	0.1%	0.03%	0.0%	0.0%	0.1%		.1%
Hispanic % - Development							1.6%
City Total %							0.3%
Hispanic Marketplace %	0.1	0.1	0.4	0.1	NA	NA	0.7
Native American Totals	\$234,582	\$0	\$0	\$7,657	\$0	\$82,974	\$325,213
Native American % - Depts.	0.5%	0.0%	0.0%	0.3%	0.0%		0.2%
Native American % - Devel.							0.5%
City Total %							0.3%
Native American Mktpl. %	0.1	0.05	0.1	0.1	NA	NA	0.3

**City Construction Projects January 1 to December 31, 2004**

Project	Vendor	VOP Goal	Contract \$	VOP %	VOP Category	VOP Detail					
						SBE %	SBE \$	WBE %	WBE \$	MBE %	MBE \$
North Dale Rec Center Site Work	Monette Construction	5%	\$267,037	100%	S	100%	\$267,037				
Wacouta Commons Park Site Work Subcontractors	Arriogoni Brothers	8%	\$254,500	9.40%				8.62%	\$21,930	0.79%	\$2,000
	--Castrejohn Landscaping		\$2,000		C						
	--Larson Contracting		\$21,930		F						
Como Golf Decking	Benshoof	0%	\$21,853	100%	S	100%	\$21,853				
Replace Hoofed St Bldg Doors/Como	Rak Construction	0%	\$35,958	100%	S	100%	\$35,958				
Replace Ductwork on Roof	Northern Air	0%	\$4,450	100%	S	100%	\$4,450				
Seventh/Daly Residential Paving Subcontractors	Danner Inc.	12%	\$2,190,835	13.24%				13.24%	\$290,120		
	--Specialty Electric		\$290,120		F						
Const. of Parks Maint. Facility Subcontractors	CM Construction	9%	\$1,328,900	13.42%		9.27%	\$123,178	3.78%	\$50,254	0.37%	\$4,950
	--Wissota Supply		\$4,950		I						
	--Sign Solutions		\$1,354		F						
	--Ceilings & Floors		\$4,193		S						
	--Premier Construction		\$48,900		F						
	--Semple Excavating		\$80,735		S						
	--Egan, Field and Novak		\$6,250		S						
	--St. Paul Utilities		\$32,000		S						
McCarrons Data Center & Fitness Rm Subcontractors	GA Construction	5%	\$359,900	5.26%				5.26%	\$18,913		
	--Metro Acoustics		\$7,592		F						
	--Tasler Const/Wallboard Inc.		\$6,500		F						
	--Bartley Sales		\$4,821		F						
Contract for Citywide Sidewalks	Standard Sidewalk	0%	\$535,469	100%	S	100%	\$535,469				
Upper Landing Park Subcontractors	LS Black Construction	8%	\$1,844,000	10.21%				10.21%	\$188,345		
	--Arcade Electric		\$188,345		F						

**City Construction Projects January 1 to December 31, 2004**

Project	Vendor	VOP Goal	Contract \$	VOP %	VOP Category	VOP Detail					
						SBE %	SBE \$	WBE %	WBE \$	MBE %	MBE \$
Roy Wilkins Auditorium Bid Pkg 1 - Demolition	Tarraf Construction	0%	\$23,940	100%	C					100%	\$23,940
Koch Mobil Site Filling & Grading Subcontractors	Shafer Contracting --L & D Trucking	5%	\$2,214,755 \$111,000	5.01%	F			5.01%	\$111,000		
Major Sewer Repair Contract Subcontractors	Schurcon Inc. --Rolland Sachs Trucking --RH Trucking --John Leonard Trucking --Safety Signs --Deb's Trucking	10%	\$762,359 \$14,250 \$14,250 \$14,250 \$38,000 \$14,250	12.46%	S S S F F	5.61%	\$42,750	6.85%	\$52,250		
Davern/Bayard Residential Paving Subcontractors	Palda & Sons Inc. --Willis Trucking --LDP Electric	12%	\$3,852,788 \$25,000 \$460,613	12.60%	F S	11.96%	\$460,613	0.65%	\$25,000		
Roy Wilkins Auditorium CP.02 & CP.03	Meisinger Construction	10%	\$318,000	100%	S	100%	\$318,000				
Roy Wilkins Auditorium CP.04	Sunrise Painting	0%	\$52,580	100%	F			100%	\$52,580		
Roy Wilkins Auditorium Mirrors	Empirehouse	0%	\$17,845	100%	F			100%	\$17,845		
Exterior Renovation - Armstrong HS	Benshoof Construction	0%	\$37,900	100%	S	100%	\$37,900				
Demolition of 1854 Benson Ave Garage	Semple Excavating	0%	\$2,980	100%	S	100%	\$2,980				
McCarrons Road/Bridge - Rice Street Subcontractors	Lunda Construction --Waterproofing by Experts --Sanders Steel Erection --North Country Concrete	5%	\$1,022,840 \$22,871 \$15,768 \$13,988	5.15%	F F S	1.37%	\$13,988	3.78%	\$38,639		
McCarrons Road Work - Roselawn Subcontractors	LS Black Construction --North Country Concrete	5%	\$336,418 \$14,675	7.33%	S	4.36%	\$14,675	2.97%	\$10,000		

**City Construction Projects January 1 to December 31, 2004**

Project	Vendor	VOP Goal	Contract \$	VOP %	VOP Category	VOP Detail					
						SBE %	SBE \$	WBE %	WBE \$	MBE %	MBE \$
	--Willis Trucking		\$10,000		F						
Baker Rec Ctr Site Improvements Subcontractors	Meisinger Construction --Meisinger Construction	5%	\$145,000 \$22,000	15.17%	S S	15.17%	\$22,000				
Wacouta Commons Phase II Subcontractors	Arrigoni Brothers --Arcade Electric --Larson Contracting	9%	\$997,600 \$165,711 \$28,320	19.45%	 F S	2.84%	\$28,320	16.61%	\$165,711		
Case/Ruth Paving & Lighting Subcontractors	Danner Inc. --Specialty Electric	10%	\$3,064,994 \$320,927	10.47%	 F			10.47%	\$320,927		
Riverview Busway - White Bear Ave Subcontractors	Meisinger Construction --Meisinger Construction	5%	\$748,574 \$189,716	25.34%	 S	25.34%	\$189,716				
Phalen Regional Pathways Subcontractors	Frattalone Paving --Safety Signs --Willis Trucking	5%	\$391,927 \$1,165 \$18,335	4.98%	 F F			4.98%	\$19,500		
Seventh/Munster Lighting Subcontractors	Egan McKay Electric --Castrejon Inc.C90	5%	\$279,743 \$36,000	12.87%	 C					12.87%	\$36,000
Wellstone Center - Bid Pkg 1 - Site Demo Subcontractors	Carl Bolander & Sons --O.T.A. Trucking Inc.	10%	\$637,500 \$63,750	10.00%	 A					10.00%	\$63,750
Wellstone Center - Bid Pkg 5 - Steel Subcontractors	American Structural --Bald Eagle Steel Erection	10%	\$1,589,000 \$229,632	14.45%	 I					14.45%	\$229,632
Wellstone Center - Bid Pkg 6 - Carpentry Subcontractors	George Cook Const --Bartley Sales --George Cook Const	10%	\$812,000 \$20,874 \$668,000	84.84%	 S S	84.84%	\$688,874				
Wellstone Center - Bid Pkg 7 - Waterproofing Subcontractors	Brent Anderson Assoc --Waterproofing by Experts	10%	\$66,194 \$6,610	9.99%	 A					9.99%	\$6,610

**City Construction Projects January 1 to December 31, 2004**

Project	Vendor	VOP Goal	Contract \$	VOP %	VOP Category	VOP Detail					
						SBE %	SBE \$	WBE %	WBE \$	MBE %	MBE \$
Wellstone Center - Bid Pkg 8 - Roofing Subcontractors	Berwald Roofing --Valley Const Supply	10%	\$318,435 \$112,300	35.27%	F			35.27%	\$112,300		
Wellstone Center - Bid Pkg 10 - Drywall Subcontractors	Custom Drywall --Wallboard Inc.	10%	\$444,400 \$125,000	28.13%	F			28.13%	\$125,000		
Wellstone Center - Bid Pkg 17/18 - Flooring Subcontractors	Hammernick Decorating --Hammernick Decorating		\$154,139 \$154,139	100%	F			100.00%	\$154,139		
Wellstone Center - Bid Pkg 14/20 - Acoustical Subcontractors	Architectural Sales --Wallboard Inc.	5%	\$95,600 \$423	0.44%	F			0.44%	\$423		
Wellstone Center - Bid Pkg 28 - Mechanical Subcontractors	Albers Mechanical --Kusske Mechanical	5%	\$2,352,000 \$175,525	7.46%	F			7.46%	\$175,525		
Wellstone Center - Bid Pkg 29 - Electrical Subcontractors	Peoples Electric Inc. --Metro Communications --Low Voltage Contractors	10%	\$1,296,000 \$105,000 \$108,000	16.44%	B S	8.33%	\$108,000			8.10%	\$105,000
Steel Catwalk @ CHA	Benshoof Const	0%	\$14,325	100%	S	100%	\$14,325				
Traffic Signal Construction - Olive Street Subcontractors	Forest Lake Cont. --Landmark Concrete Inc. --Safety Signs	5%	\$128,111 \$3,850 \$2,570	5.01%	S F	3.01%	\$3,850	2.01%	\$2,570		
Wellstone Center - Bid Pkg 2 – Landscape Subcontractors:	Valley Crest Landscaping -- Lester Hall & Assoc.	10%	\$243,250 \$24,325	10.00%	B					10.00%	\$24,325
Wellstone Center - Bid Pkg 21 – Painting Subcontractors:	Swanson & Youngdale -- Florock Northwest	10%	\$179,460 \$18,000	10.03%	F			10.03%	\$18,000		
Build out of Video Studio in City Hall/Court House	Falls & Nyhusmoen	5%	\$152,800	25.82%		10.51%	\$16,061	15.31%	\$23,391		

**City Construction Projects January 1 to December 31, 2004**

Project	Vendor	VOP Goal	Contract \$	VOP %	VOP Category	VOP Detail						
						SBE %	SBE \$	WBE %	WBE \$	MBE %	MBE \$	
Subcontractors:	-- Gopher Stage Lighting		\$23,391		F							
	-- Bartley Sales		\$161		S							
	-- Imperial Wall		\$15,900		S							
Tennis Court Renovation @ Four Parks & Rec. Center:	Meisinger Construction		\$94,700	100%	S	100%	\$94,700					
Highland Park Picnic Area Phase I	American Liberty	10%	\$606,200	32.60%		14.67%	\$88,900	17.94%	\$108,732			
Subcontractors:	-- DMJ Corp.		\$108,732		F							
	-- Semple Excavating		\$88,900		S							
Landscape Planting @ North Dale Rec.	Woyda & Mortel	10%	\$40,685	2.95%		2.95%	\$1,200					
Subcontractors:	-- Semple Trucking		\$1,200		S							
S. Wabasha Retaining Wall	LS Black Construction	5%	\$336,641	13.27%		13.27%	\$44,684					
Subcontractors:	-- LPD Electric		\$44,684		S							
Rondo Community Center/Library Phase II BP2.1	Clear Power Clean Inc.	100%	\$5,538	100%	F			100%	\$5,538			
Rondo Community Center/Library Phase II BP2.5	Joint Carciofini Caulking	100%	\$6,212	100%	S	100%	\$6,212					
Brick Replace & Repair	Carciofini Caulking	0%	\$3,860	100%	S	100%	\$3,860					
Relocate Pflow Industries Lift	All City Elevator	0%	\$14,070	100%	S	100%	\$14,070					
Renovate Lawson Parking Garage	Carciofini Caulking	0%	\$11,575	100%	S	100%	\$11,575					
Demolition of 1956 Feronia Ave	Semple Excavating	0%	\$43,260	100%	S	100%	\$43,260					
<b>Totals</b>			\$30,759,100	19.1%		10.6%	\$3,258,458	6.9%	\$2,108,632	1.6%	\$496,207	

## Development Projects 2004

(totals for projects closed in 2004)

Project Name	Developer	Prime Contractor	Total Development Cost (TDC)	City Subsidy	VOP Contract \$	VOP % of TDC	VOP % of City Subsidy	VOP Goal
Health Center for Women	HealthPartners	McGough	\$1,101,841	\$1,101,841	\$626,091	56.82%	56.82%	15%
Lyons Court	Lyons Court Partnership	Kraus Anderson	\$5,500,000	\$3,033,000	\$743,386	13.52%	24.51%	15%
Ames Green	Phalen Village Rental Housing III	Flannery	\$6,457,813	\$4,834,380	\$1,201,579	18.61%	24.85%	5%
Wilkins Townhomes	PPL	Flannery	\$1,200,000	\$150,000	\$31,193	2.60%	20.80%	2%
Arbor Pointe Apts	StoneBridge	StoneBridge	\$5,380,659	\$1,286,000	\$76,613	1.42%	5.96%	5%
Phalen Village	LTRW Land Development	Flannery	\$16,389,306	\$2,000,000	\$2,100,292	12.82%	105.01%	25%
Roy Wilkins Dance Space	St Paul Conservatory of the	Meisinger	\$318,000	\$125,000	\$163,310	51.36%	130.65%	15%
800 E 3rd St	Upper Swede Hollow	Michlitsch Builders	\$1,238,000	\$495,000	\$311,890	25.19%	63.01%	20%
River Bluffs Phase 1	Brighton Development	Shafer Contracting	\$2,214,755	\$2,000,000	\$111,000	5.01%	5.55%	0%
Crestview Center	Crestview Community Partners	Frerichs Construction	\$2,618,030	\$600,000	\$541,829	20.70%	90.30%	25%
Model Cities Youth Center	Model Cities	Flannery	\$89,533	\$25,000	\$19,674	21.97%	78.70%	15%
Printers Row	Sherman Assoc &	Kraus Anderson	\$19,705,000	\$726,208	\$322,612	1.64%	44.42%	12%
Concord/State Townhomes	NeDA & Habitat for Humanity	Flannery	\$3,197,250	\$702,857	\$450,368	14.09%	64.08%	15%
YWCA- Oxford Supportive	YWCA	Watson Forsberg	\$814,665	\$274,500	\$70,898	8.70%	25.83%	20%
Lowry	PAK Properties	Michael J. Crowe, Inc	\$28,465,000	\$2,200,000	\$3,686,917	12.95%	167.59%	10%
MPR	MPR	Mortenson	\$19,100,000	\$3,300,000	\$872,967	4.57%	26.45%	11%
Model Cities University Housing	Model Cities	Flannery	\$782,400	\$300,000	\$142,800	18.25%	47.60%	0%

**Development Projects 2004 - page 2**

<b>Project Name</b>	<b>Developer</b>	<b>Prime Contractor</b>	<b>Total Development Cost (TDC)</b>	<b>City Subsidy</b>	<b>VOP Contract \$</b>	<b>VOP % of TDC</b>	<b>VOP % of City Subsidy</b>	<b>VOP Goal</b>
Clues	Chicano Los Unidos	Kraus Anderson	\$2,798,350	\$200,000	\$154,555	5.52%	77.28%	8%
Midwest Special Services	Midwest Special Servies	Hunerberg Construction	\$116,837	\$25,000	\$116,837	100.00%	467.35%	15%
The Maryland	Guptil	Guptil	\$760,000	\$155,175	\$19,400	2.55%	12.50%	15%
Emerald Gardens Phase II	Wellington	BOR-SON	\$14,178,500	\$891,370	\$312,053	2.20%	35.01%	10%
<b>Totals</b>			<b>\$65,410,187</b>	<b>\$17,079,286</b>	<b>\$6,699,837</b>	<b>18.90%</b>	<b>54.97%</b>	

## Development Projects 2004

(totals for projects closed in 2004)

Details by VOP Category - page 1

Project Name	VOP Detail						Minority Detail			
	SBE %	SBE \$	WBE %	WBE \$	MBE %	MBE \$	Asian	African American	Hispanic	Native American
Health Center for Women	35.3%	\$ 388,880	0.0%	\$ -	21.5%	\$ 237,211		\$ 233,737		\$ 3,474
Lyons Court	12.2%	\$ 668,820	0.5%	\$ 25,000	0.9%	\$ 49,566	\$ 21,861	\$ 27,705		
Ames Green	5.0%	\$ 323,376	11.0%	\$ 710,800	2.6%	\$ 167,403			\$ 167,403	
Wilkins Townhomes	0.3%	\$ 3,010	2.2%	\$ 25,983	0.2%	\$ 2,200			\$ 2,200	
Arbor Pointe Apts	1.0%	\$ 54,600	0.4%	\$ 22,013	0.0%	\$ -				
Phalen Village	6.5%	\$ 1,071,270	5.7%	\$ 940,800	0.5%	\$ 88,222	\$ 88,222			
Roy Wilkins Dance Space	50.5%	\$ 160,510	0.0%		0.9%	\$ 2,800				\$ 2,800
800 E 3rd St	15.4%	\$ 190,690	3.9%	\$ 48,200	5.9%	\$ 73,000				\$ 73,000
River Bluffs Phase 1	0.0%		5.0%	\$ 111,000	0.0%	\$ -				
Crestview Center	4.5%	\$ 118,404	16.2%	\$ 423,425	0.0%	\$ -				
Model Cities Youth Center	0.0%		0.0%		22.0%	\$ 19,674			\$ 19,674	
Printers Row	1.4%	\$ 277,612	0.0%		0.2%	\$ 45,000	\$ 45,000			
Concord/State Townhomes	10.6%	\$ 338,468	3.5%	\$ 111,900	0.0%	\$ -				
YWCA- Oxford Supportive	6.5%	\$ 53,249	0.0%		2.2%	\$ 17,649		\$ 13,949		\$ 3,700
Lowry	10.5%	\$ 2,982,417	2.5%	\$ 704,500	0.0%	\$ -				
MPR	3.2%	\$ 611,217	1.4%	\$ 261,750	0.0%	\$ -				
Model Cities University Housing	2.9%	\$ 22,444	3.0%	\$ 23,480	12.4%	\$ 96,876		\$ 59,512	\$ 37,364	

**Development Projects 2004 - Details by VOP Category - page 2**

Project Name	VOP Detail						Minority Detail			
	SBE %	SBE \$	WBE %	WBE \$	MBE %	MBE \$	Asian	African American	Hispanic	Native American
Clues	0.2%	\$ 6,805	3.7%	\$ 104,250	1.6%	\$ 43,500			\$ 43,500	
Midwest Special Services	100.0%	\$ 116,837	0.0%		0.0%	\$ -				
The Maryland	0.0%		2.6%	\$ 19,400	0.0%	\$ -				
Emerald Gardens Phase II	1.3%	\$ 181,490	0.9%	\$ 130,563	0.0%	\$ -				
<b>Totals</b>	<b>11.6%</b>	<b>\$ 7,570,099</b>	<b>5.6%</b>	<b>\$ 3,663,064</b>	<b>1.3%</b>	<b>\$ 843,101</b>	<b>\$ 155,083</b>	<b>\$ 334,903</b>	<b>\$ 270,141</b>	<b>\$ 82,974</b>